

**Relaer, this Toulouse based service provider who scrutinises aircraft with a magnifying glass.**



Based in Toulouse-Blagnac for over 20 years, Relaer (Reliance Aerospace Solutions) plays an essential role for many Airlines and Lessors. With engineers being deployed to the four corners of the planet.

Launched in 2001, Relaer based in Toulouse-Blagnac has become an essential partner for Airlines and Lessors of aircraft. This service provider counts a dozen staff spread between Blagnac and Hamburg. They perform two main missions.

### **Aircraft Delivery Services**

Starting with a visual inspection during the assembly phase of an Airbus or ATR and ending by the Delivery Service. In order to accomplish its mission its engineers are mandated by Airlines, or Lessors of aircraft and conduct inspections on site, at the Manufacturers plant. The Engineers are responsible for checking the engines, paint, cabin, or aircraft systems. This saves the customer having to send in their own quality engineers. Every year Relaer and its German sister company Relaer-D perform around 50 aircraft deliveries in Toulouse & Hamburg. Relaer delivered its 1000th new aircraft on 22nd November 2023, it was an A330 being delivered to the German Airline Condor.



### **Transition/Inspection Services**

Second mission concerns the delivery of “Second-Hand” aircraft. This market is very important. “More than 50% of aircraft operated by airlines belong to lessors” says Dr Mohamed El-Boraï, President and founder of Relaer. “For second-hand aircraft, we perform inspections to ensure airworthiness and compliance, 650 inspections were carried out as of today.” These inspections, performed all over the world, are done by reviewing the aircraft's technical data and a follow-up of its maintenance. It allows a detailed report to be written showing the actual status of the aircraft. Those inspections are performed at the start of the lease of an aircraft by an airline or when the airline returns the aircraft to its owner. In the first case scenario the airlines mandates Relaer, in the second case, it is the lessor who requires Relaer services.

Furthermore, Relaer can negotiate the lease or purchase of an aircraft, it can also find new lessees or audit the maintenance departments of an airline. To date Relaer has near 300 customers and more than 180 are airlines such as Air Asia, Indigo, Virgin, or Fed Ex. The company sales revenue was about €2.2Millions in the 2022-2023 period.